ADAIR 2004 ANNUAL COUNTY PROFILE

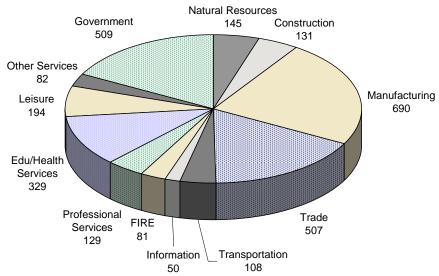
Executive Summary

As of 2003, Adair County's largest industry was Manufacturing, representing 23.35 percent (690) of the county's total covered employment of 2,955. Although the county's total employment decreased by 3.34 percent since 2002, the average annual wage has increased by 7.07 percent to \$25,026 for all industries. Employment in Leisure & Hospitality decreased by 43.77 percent (151 employees).

Adair County's average weekly wage for all industries was \$481 for 2003. This was an increase of 7.13 percent since 2002. The highest average weekly wage for a sector was in Manufacturing, averaging \$652 with gross total wages of \$23.4 million. Between 2002 and 2003, the Information industry had the largest percentage increase in average weekly wage of 19.21 percent (\$44).



2003 Industry Breakout by Employment in Adair County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Cardinal Glass Industries	Manufacturing
2	Good Samaritan Society	Health Services
3	Schildberg Construction Co	Mgmt of Companies
4	Owner Revolution	Manufacturing
5	Community Care Center	Health Services
6	Rose Acre Farms	Agriculture
7	Greenfield Manor	Health Services
8	G & H Motor Freight Lines	Transportation
9	Wick Building Systems	Construction
10	Farmers Electric Cooperative	Utilities

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	2,955	0.211
Average Weekly Wage	\$481	81.42
Largest Private Sector: Manufacturing	690	0.31³

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	7,922	88
Growth % since 1990	-5.8%	84
2003 Unemployment Rate	3.6%	78
2002 Per Capita Personal Income	\$26,554	36
2000 Median Household Income	\$35,179	63
Ranking based on Iowa's 99	ocounties	

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Adair County

Reporting Units		its		Employment				
2002	2003	% Change		2002	2003	% Change		
315	317	0.63%	Total All Industries	3,057	2,955	-3.34%		
284	284	0.00%	Private Business	2,522	2,446	-3.01%		
14	15	7.14%	Ag/Natural Resources & Mining	139	145	4.32%		
25	24	-4.00%	Construction	152	131	-13.82%		
15	17	13.33%	Manufacturing	627	690	10.05%		
84	82	-2.38%	Trade	505	507	0.40%		
33	35	6.06%	Wholesale Trade	158	154	-2.53%		
51	47	-7.84%	Retail Trade	347	353	1.73%		
11	12	9.09%	Transportation & Utilities	109	108	-0.92%		
8	7	-12.50%	Information	38	50	31.58%		
18	16	-11.11%	Finance, Insurance, and Real Estate	81	81	0.00%		
41	45	9.76%	Professional & Business Services	112	129	15.18%		
19	22	15.79%	Education & Health Services	321	329	2.49%		
24	24	0.00%	Leisure & Hospitality	345	194	-43.77%		
26	21	-19.23%	Other Services	93	82	-11.83%		
31	33	6.45%	Government	535	509	-4.86%		
5	5	0.00%	State	36	36	0.00%		
20	23	15.00%	Local	460	433	-5.87%		
6	6	0.00%	Federal	40	40	0.00%		

QUICK FACTS

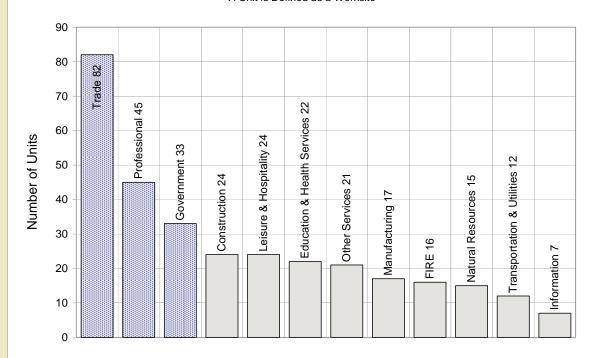
Adair County's Largest Industries by Worksites

Wholesale & Retail Trade 82

> Professional Services 45

Government 33

Reporting Units by Industry in 2003 in Adair County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

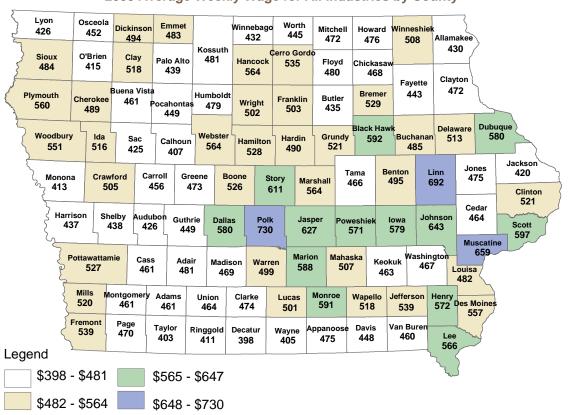
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Adair County

Average Annual Wage		e		Average Weekly Wage			Wage			
	2002 2003		% Change		2002		2003		% Change	
\$	23,374	\$	25,026	7.07%	Total All Industries	\$	449	\$	481	7.13%
\$	23,187	\$	24,891	7.35%	Private Business	\$	446	\$	479	7.40%
\$	24,649	\$	24,550	-0.40%	Ag/Natural Resources & Mining	\$	474	\$	472	-0.42%
\$	25,788	\$	27,615	7.09%	Construction	\$	496	\$	531	7.06%
\$	33,192	\$	33,919	2.19%	Manufacturing	\$	638	\$	652	2.19%
\$	18,254	\$	18,797	2.98%	Trade	\$	351	\$	361	2.85%
\$	30,353	\$	32,364	6.63%	Wholesale Trade	\$	584	\$	622	6.51%
\$	12,745	\$	12,879	1.05%	Retail Trade	\$	245	\$	248	1.22%
\$	30,481	\$	31,335	2.80%	Transportation & Utilities	\$	586	\$	603	2.90%
\$	11,885	\$	14,200	19.48%	Information	\$	229	\$	273	19.21%
\$	31,118	\$	32,821	5.47%	Finance, Insurance, Real Estate	\$	598	\$	631	5.52%
\$	36,238	\$	32,179	-11.20%	Professional & Business Services	\$	697	\$	619	-11.19%
\$	16,203	\$	18,508	14.22%	Education & Health Services	\$	312	\$	356	14.10%
\$	9,021	\$	6,762	-25.04%	Leisure & Hospitality	\$	173	\$	130	-24.86%
\$	26,184	\$	30,090	14.92%	Other Services	\$	504	\$	579	14.88%
\$	24,254	\$	25,676	5.87%	Government	\$	466	\$	494	6.01%
\$	31,211	\$	31,581	1.18%	State	\$	600	\$	607	1.17%
\$	22,977	\$	24,496	6.61%	Local	\$	442	\$	471	6.56%
\$	32,069	\$	33,143	3.35%	Federal	\$	617	\$	637	3.24%





QUICK FACTS

Average Weekly Wage Comparisons

Adair County \$481

Rank Among All 99 Iowa Counties -52-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

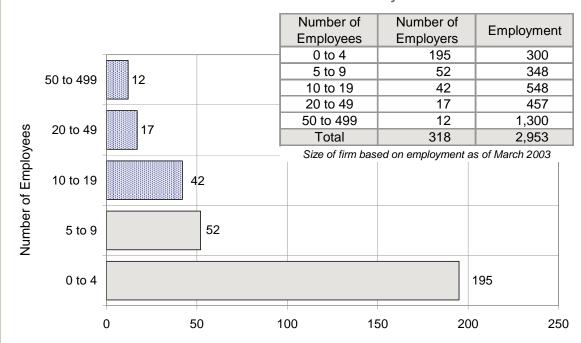
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Adair County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue

